

09 November 2021

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OI 21 447

Thank you for your email of 13 September 2021 requesting the following information under the Official Information Act 1982 (the Act) regarding Kāinga Ora – Homes and Communities procurement policies.

On 20 October 2021 the Ministry of Housing and Urban Development transferred your request to Kāinga Ora under section 14 of the Act. I have addressed each of your questions in turn below.

***Do you have criteria that requires successful applicants awarded Kāinga Ora construction projects to be New Zealand owned? If so, what is this criteria? If you do not have this criteria, why not?***

Kāinga Ora does not have criteria requiring our providers to be New Zealand owned. This is in line with the Government Procurement Rules managed by the Ministry for Business, Innovation and Employment and endorsed by Cabinet.

Rule 3 of the Rules states “agencies must give all suppliers an equal opportunity to take part and explains that agencies must not have offsets at any stage in the procurement process”...and “All suppliers must be given an equal opportunity to bid for contracts. Agencies must treat suppliers from another country no less favourably than New Zealand suppliers”.

More information about New Zealand Government Procurement and the processes involved can be found at the following link [www.procurement.govt.nz](http://www.procurement.govt.nz).

***Any Australian owned businesses successfully awarded contracts to construct Kāinga Ora housing projects over the last 3 years - their names, location of the construction projects and estimated value of the projects?***

Since Kāinga Ora was established in 2019, 399 civil works or building contracts have been awarded worth over \$1.6 billion. Of these, the 5 projects listed below have been awarded to Australian owned companies.

1. Intergrated Modular Build Limited – Kervil Ave, Te Atatu, Auckland – approx. \$10m
2. Intergrated Modular Build Limited – Superlot N20 Northcote, – approx. \$10m
3. Hawkins Limited – Rolleston St, Mount Cook, Wellington – approx. \$30m
4. Hawkins Limited – Rolleston St, Mount Cook, Wellington (Civil Works) – approx. \$1m
5. Icon Co Pty Ltd – Greys Ave, Auckland – approx. \$115m

***What other things are in place to help and support New Zealand owned businesses being awarded Kāinga Ora construction projects?***

Kāinga Ora has a number of initiatives in place to encourage New Zealand business to participate in the procurement process including;

- A target of 5% of procurement contracts being awarded to Māori businesses and encouraging our suppliers to incorporate supplier diversity in their sub-contracting engagements, with targeted groups such as Maori/Pasifika businesses, Social Enterprises, Women in Construction and individuals displaced by COVID-19;
- A regionally focused approach to engagement and contracting of our build partners, requiring evidence of an established operation within that particular region;
- The engagement of specialist organisations such as Amotai and Akina to support local companies in their ability to grow and respond to Kāinga Ora opportunities.

Please note that Kāinga Ora proactively releases our responses to official information requests where possible. Our response to your request may be published at [www.kaingaora.govt.nz/publications/official-information-requests](http://www.kaingaora.govt.nz/publications/official-information-requests) with your personal information removed.

Yours sincerely

A handwritten signature in blue ink that reads "Rachel Kelly". The signature is written in a cursive, flowing style.

**Rachel Kelly**  
Manager – Government Relations